

Agenda

- 1 Campaign Workplan Update
- Main Case for Support
- **3** Our Commitments
 - 4 What's Next

Campaign Timeline

LEADERSHIP/QUIET PHASE **FY25 FY22 FY24 FY23** Implementation of Cultivation and recommendations solicitation Case development continues begins Prep for launch Campaign begins Prospect research / Gift Table Marts & Case refinement with internal **Lundy Study**

PUBLIC PHASE

FY28

Continuously Energizing Our Communities

FY27

FY26

Cultivating donors with strategic solicitations Celebrating Campaign donors Fueling the external MarCom plan Monitoring and sharing progress to goal

Campaign Fundraising Activity Through 2/22/24

\$93M+

FY30

EXTENSION or **TRANSITION**

- stakeholders
- Marquee project and unit case for support development
- Campaign Cabinet named
- Campaign anthem developed and revealed
- Cultivation of key / lead donors begins in earnest

Constructing the Case for SupportThe Lead Narrative for Our Campaign





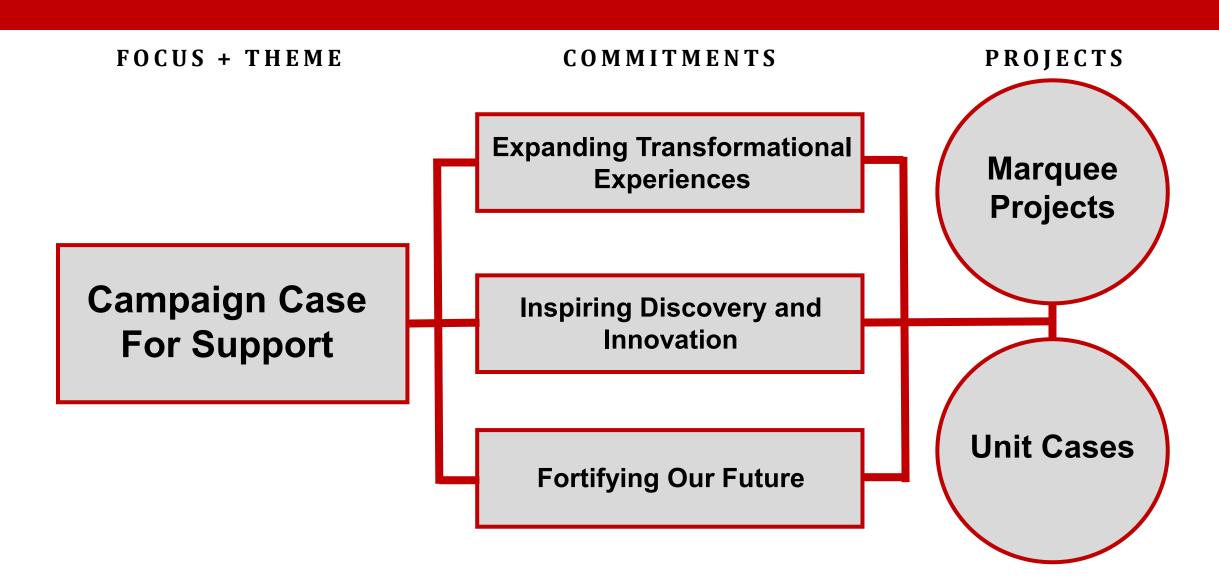


- Resonates with donors as visionary and aspirational, with clarity of purpose and impact
- Inspires
 philanthropy
 through a
 compelling call to
 action

- Motivates transformational giving from individuals, organizations and society
- Involves multiple university units

- Through a compelling and captivating Case for Support – takes time to craft
- With high impact funding priorities – key to success

Case for Support Framework



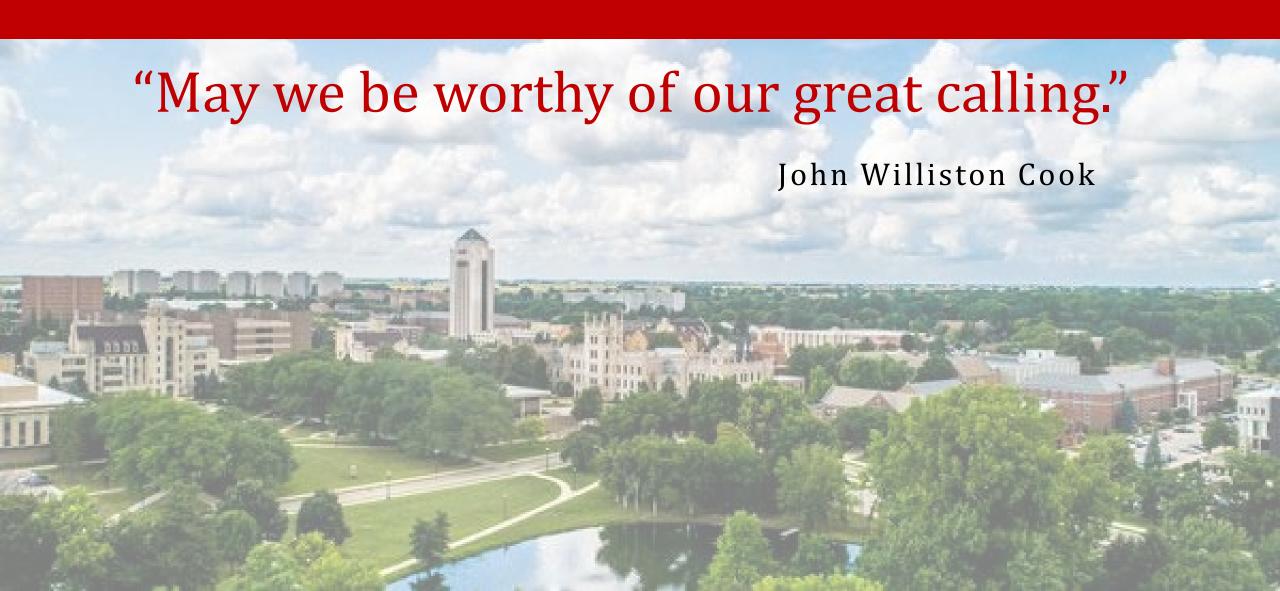
Campaign Cabinet



Ray Banks

Chair, Campaign Cabinet Member, NIU Foundation Board of Directors

The Case for Support



The Case for Support

"May we be worthy of our great calling."

Northern Illinois University was established at the end of the 19th century to educate the region's rapidly growing population. Decade after decade, this calling has evolved.

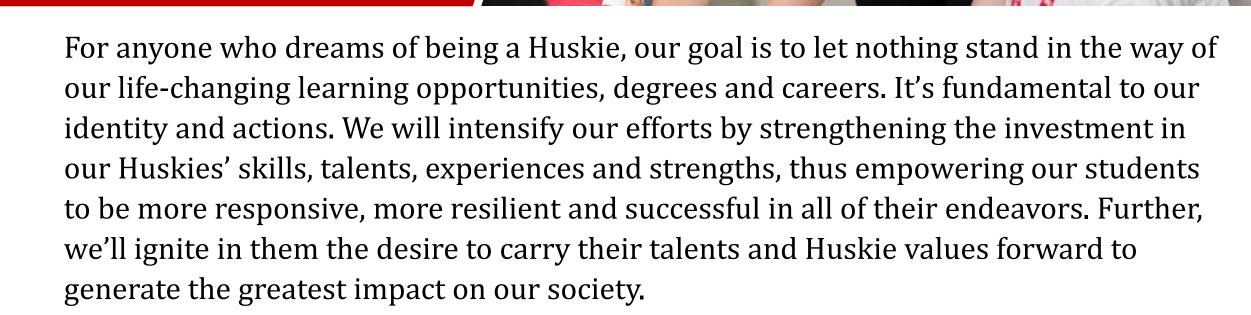
Today, we not only teach, but we also create new knowledge, experiences and solutions in ways that ultimately transform individuals, entire communities and even our world.

NIU is nationally recognized as a catalyst for social mobility, an incubator for dynamic research and innovation, and a champion of pairing talent with opportunity.

As Huskies, we endeavor to honor our calling by expanding our impact through the development of the leaders, innovators and stewards who will help our region and world flourish in the 21st century.

COMMITMENT ONE

Expanding Transformational Experiences



COMMITMENT ONE

Expanding
Transformational
Experiences



MARQUEE PROJECTS

The Huskie Promise

Funds to Support Faculty Excellence

COMMITMENT TWO

Inspiring Discovery and Innovation



Our rapidly changing world demands we rise to its challenges with diverse perspectives and bold ingenuity. We will equip our faculty mentors and their students with the resources needed to take ideas from theory, to practice, to results. We will foster interdisciplinary collaboration to fully harness Huskie creativity and artistry; strengthen our portfolio of partners to accelerate and maximize research; and bridge classrooms, studios and labs to the real world in new ways so that we can achieve the greatest impact locally and globally.

COMMITMENT TWO

Inspiring Discovery and Innovation



MARQUEE PROJECTS

NICCS

The Innovation Fund

COMMITMENT THREE

Fortifying Our Future



It's through our heightened commitment to sustainability and resilience – adapting to a dynamic world without depleting or degrading resources – that we will boost the well-being of our campus and far beyond for this generation and generations to come. We recognize a responsibility to create an environmentally conscious university and invest in the health of our planet while developing future leaders who will help to solve pressing global challenges. With enhanced financial stability, institutional growth moves into reach and enriches academic programming that delivers results for students today and tomorrow.

COMMITMENT THREE

Fortifying Our Future



MARQUEE PROJECTS

Environmental Sustainability

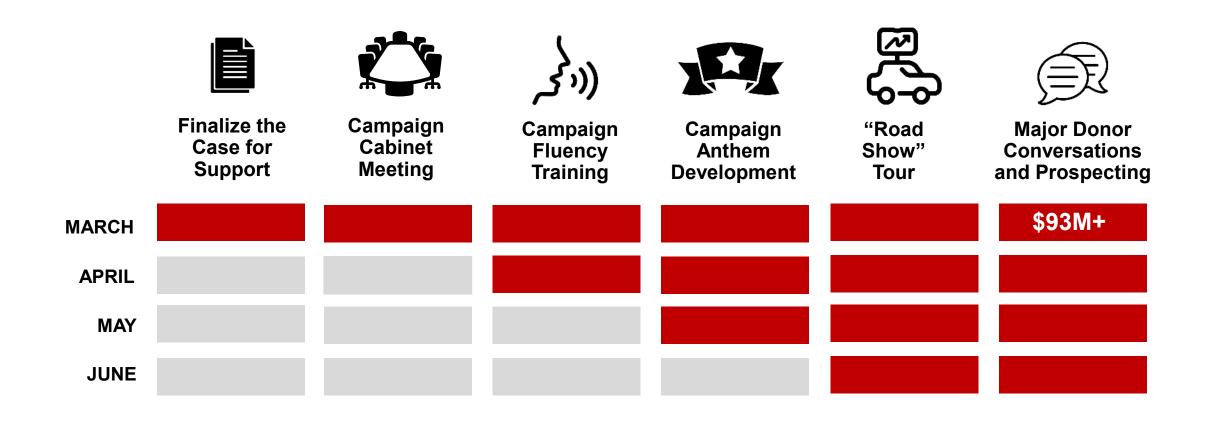
Financial Resilience

Underpinning Our Success The Importance of Unit Cases

FOCUS + THEME COMMITMENTS **PROJECTS Expanding Transformational Experiences** Campaign Case **Inspiring Discovery and Unit Cases** For Support Innovation **Fortifying Our Future**

What's Next

Focus through Spring and into Summer



Enhancing Opportunity and Impact



