The Anderson Internship Program will offer a behind the scenes opportunity to experience a successful and dynamic Sales and Service organization, offer a hands-on sales training experience, an opportunity to shadow our management staff and on-site interaction with clients.

**Internship Curriculum Overview:**

- An opportunity to work within the service industry and interact with the co-workers and management staff that keep the operation working successfully

- Training of B2B sales skills by engaging in telemarketing, overcoming objections, setting appointments with actual prospects and delivering customized programs to prospective clients.

- An overview of the communication process for a Field Service and Sales organization

- Shadowing Anderson Sales Reps and Managers and participating in face to face meetings with prospects

- A greater understanding and exposure to the management function of an organization and how to successfully navigate within the corporate world

- Design and delivery of presentations to include participation in competitive Project Fair at the completion of your Anderson Internship

- This is a paid Internship.

In addition to improving your sales and management skills, you will also have an opportunity to interact with and work on challenging projects with a variety of other departments. Anderson is committed to the communities in which we do business. As an intern, you will represent Anderson at local events and have the opportunity to share ideas and feedback regarding outreach opportunities. Visit our Facebook page to hear what our past Interns are saying about their experience as an Anderson Intern!

**Company Overview:** We are the largest family-owned pest solutions provider in the Midwest, ranked 32nd largest in the nation, practicing environmentally responsible pest control for almost 100 years. We are committed to delivering world-class client service and reducing or eliminating the use of pesticides in our environment. Anderson services almost 10,000 residences and is an integral partner to more than 40,000 businesses and organizations, from hospitals to pizza parlors. For additional information regarding our organization, please visit our site at [www.AndersonPestSolutions.com](http://www.AndersonPestSolutions.com)

Anderson Pest Solutions is an Equal Opportunity Employer and Drug Free Environment

**Apply:** cpeterson@anderpest.com ● Visit us: [www.AndersonPestSolutions.com](http://www.AndersonPestSolutions.com) ● Follow us: [Facebook](https://www.facebook.com/AndersonPestSolutions)

Make Anderson the Natural Choice™ for the next step in your career path!