

**Recommended Courses for Business Majors**

Effective for all course work completed by applicants in the following terms: Fall 2009, Spring 2010, and Summer 2010  
Please see the NIU *Undergraduate Catalog* for specific admission information.

**College of Business (COB)**

**www.cob.niu.edu**

The course substitutions listed below are NIU's College of Business course prerequisites for UBUS 310 Business Core: Lecture (9), the prerequisite course for all other 300-level courses within the College of Business. In addition to these prerequisite courses and junior standing (60 transferable semester hours or 90 transferable quarter hours), students must have a cumulative GPA of at least 2.75\*\*\* on a 4.0 scale. GPA will be calculated by the College of Business using all NIU coursework and all attempted transferable coursework at community colleges and senior institutions. For more information, please contact the **College of Business Office of Undergraduate Studies at 815-753-1325**.

<u><b>NIU Courses</b></u>	<u><b>Highland Equivalents</b></u>
ACCY 206 Introductory Financial Accy*	ACCT 213
ACCY 207 Introductory Cost Management*	ACCT 214
ECON 260 Principles of Microeconomics	ECON 112
ECON 261 Principles of Macroeconomics	ECON 111
ENGL 104 Rhetoric and Composition II	ENGL 122
MGMT 217 Legal Environment of Business*	BUSN 229
PSYC 102 Introduction to Psychology	PSY 161
UBUS 223 Introduction to Business Statistics*	BUSN 221 or MATH 177
<b>One of the following MATH courses (NIU 211** or 229): (Proficiency in Microsoft Excel is strongly recommended.)</b>	
MATH 211 Calculus for Bus and Social Science <b>or</b>	MATH 172
MATH 229 Calculus I	MATH 168
<b>One course from this group:</b>	
ANTH 120 Anthropology and Human Diversity <b>or</b>	SOCI 177
GEOG 202 World Regional Geography <b>or</b>	GEOG 132
GEOG 204 Geography of Economic Activities <b>or</b>	N/A
HIST 171 The World Since 1500 <b>or</b>	N/A
PHIL 170 World Religions <b>or</b>	PHIL 180
PHIL 231 Contemporary Moral Issues <b>or</b>	PHIL 282
POLS 260 Introduction to Comparative Politics <b>or</b>	POL 254
SOCI 170 Introduction to Sociology <b>or</b>	SOCI 171
WOMS 235 Women Across Cultures and Centuries	N/A

\* Students must earn a C or better in ACCY 206, 207, MGMT 217, and UBUS 223. All Business majors need a minimum cumulative GPA of 2.75 to enroll in UBUS 310 Business Core: Lecture (9), the first course taken as a junior in the College of Business.

\*\* NIU's MATH 110 College Algebra is the prerequisite for NIU's MATH 211.

\*\*\*Retention in Accountancy is competitive based on overall GPA and grades of B or better in **equivalent** courses for NIU's ACCY 206 and 207. The cumulative GPA required for the Accountancy program is a minimum 3.20 on a 4.00 scale. Students may also pass the ACCY Qualifying Exam (AQE) to be retained in the program. Retention in the Finance program is competitive based on overall GPA and satisfactory completion of UBUS 310 as evidenced by a grade of C or better. The cumulative GPA required for Finance is generally higher than the minimum 2.75 to enroll in UBUS 310 and may be closer to a 3.0 on a 4.0 scale.